

# **Financial Services**

#### **INSTITUTIONAL FINANCING**

For over forty years, Paley Rothman's experienced business and financing attorneys have helped lenders and borrowers to structure many types of sophisticated financing transactions, including large public agency credit-enhanced public financings, asset-based loan transactions and real estate financings. Our experience in representing local and regional banks has given us invaluable insight into the economic and legal requirements of such sophisticated transactions.

### **PROJECT FINANCE**

Paley Rothman's financial services attorneys advise developers of residential and commercial property on all financial and transactional stages of project development and finance. We negotiate and prepare agreements for land or site acquisition, draft letters of intent, help coordinate both construction and permanent financing, and prepare contractor, subcontractor and investor documentation.

### INVESTMENTS, ACQUISITIONS AND SYNDICATIONS

Members of this practice group help project developers and syndicators structure creative financing arrangements for investment opportunities. Our attorneys work closely with investment bankers, accountants and our Real Estate and Corporate practice groups to determine the most effective method of capital mobilization for the purchase of a business, including the use of post-acquisition cash flow.

## **PRIVATE LENDING**

While commercial banks, savings banks, insurance companies and large pension plans traditionally provide financing, some transactions are funded by a private source such as a family member, business associate, closely-held corporation, partnership, or private pension plan. Drawing on our corporate experience and knowledge of ERISA, we provide comprehensive and efficient assistance to help structure and close transactions for borrowers as well as private lenders.

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